



## **DIRECTOR, BUSINESS COMMERCIALISATION**

- **Human Services**
- **Strong Commercial Acumen**

The Department of Human Services', Accommodation Services currently provide about 30 per cent of disability accommodation services in metropolitan and country South Australia. We provide supported independent living and residential care to NDIS and Commonwealth aged care eligible people through community-based supported accommodation services.

Through this service, South Australians with disability have access to a range of accommodation arrangements (individual units, group homes, and cluster accommodation) that reflect their needs and preferences.

We aim to provide a personalised, first-class service that empowers South Australians with disability as citizens with control and choice over where they want to live, helping them to maximise their potential and opportunities in life.

Reporting to the Executive Director, Strategy and Accommodation Services the newly created role of Director, Business Commercialisation is accountable for establishing and implementing plans that will support Accommodation Services to operate commercially under the NDIS.

The incumbent will be required to build and develop a positive and innovative organisational culture across policy, strategy, administration, project management and change management functions to achieve efficiencies within the business. Specifically accountabilities include:

- Lead and oversee financial analysis and modelling to determine the unit costs for services (current and future) and to monitor and forecast expenditure and revenue.
- Develop the framework to analyse, develop, prioritise and implement existing and new business processes that drive service excellence, cost efficiencies and compliance with relevant legislation, rules and standards.
- Lead and oversee the development and implementation of a performance measurement framework, including systems and processes to rectify performance issues
- drive continuous improvement practices and enable sustainable change management.

The successful candidate will have proven experience commercialising services or undertaking large scale activities that contribute to successful commercialisation. Furthermore, a history of identifying opportunities or synergies and managing and mitigating key commercial risks throughout the life of a project is required culminating in the optimisation of commercial outcomes

You will be a proven leader, with strong commercial and financial skills, within the human services industry (ideally in relation to disability and or aged care) accomplished in building strong collaborative relationships across a wide variety of stakeholders, partners and service providers. Your experience extends to managing a multidisciplinary team; monitoring resources; leading a client centric culture; and proactively leading organisational change. Tertiary qualification/s in Business Management, Finance / Accounting, Project Management or similar are essential to the role.

**A full Role Description can be viewed on VUCA website: [vuca.com.au/notice-board](http://vuca.com.au/notice-board). Letters of application together with your CV should be directed in Word format to [dbc dhs@vuca.com.au](mailto:dbc dhs@vuca.com.au) Telephone enquiries directed to Allison Dawe 0418 845 495, during business hours. Applications close Friday 14<sup>th</sup> June 2019.**